



For Internal Fidelity Use Only – Not for Client Distribution



Alexi Sacco, CFF Senior Regional Wealth Consultant

# **WHO WE ARE**

Founded in 2002, Corbett Road provides Behavioral Wealth and Investment Management solutions to a diverse range of clients from coast-to-coast.

Corbett Road offers services in collaboration with Spire Investment Partners. Spire Wealth Management, LLC operates as the RIA and Spire Securities, LLC operates as the Broker/Dealer for Corbett Road. Both are necessary in navigating the regulatory, licensing, and compliance aspects of the industry.

#### **BEHAVIORAL WEALTH MANAGEMENT**

Corbett Road believes it is not solely the numbers (financials) that inhibit one's success, but rather their human nature. By taking the person, their behaviors, and their values into account, smartlife™ creates a flexible experience and provides different levels of advice.



smartlife™ Access is our introductory level into Corbett Road Wealth Services. Our Wealth Managers offer situational client-driven advice and assessment, annual reviews of accounts, and can be used as a sounding board for all financial matters.

smart**life**<sup>™</sup> Access offers the following:

- Regular Reviews
- Asset Map
- Nitrogen (Risk Analysis) Monte Carlo & Cash Flow
- Habitudes
- Analysis



smart**life**<sup>™</sup> Foundation offers all of the services available within Access, but provides a holistic financial plan that extensively examines the total financial picture as well. This service is designed to highlight existing financial strengths and weaknesses, as well as a path toward stated future goals.

smart**life**™ Foundation offers the following:

- Budget & Cash Flow
- Liabilities
- Retirement Income
- Estate

Investment

- Tax
- Risk Management & Insurance



The smartlife™ Wealth experience offers all of the features of Access and Foundation, while also providing for additional reviews, advice, active coaching, education, and an accountability partner throughout the year to help ensure you execute your vision. smartlife™ Wealth helps you create your vision, overcome roadblocks, and execute on your life goals in three phases:



#### **WEALTH DISCOVERY**

- Wealth Discovery
- · Beta Wealth Plan
- Life Index



#### SELF DISCOVERY

- Strengths & Values
- Vision & Goals
- Activity & Task Alignment
- Update Wealth Plan



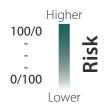
#### LIVE YOUR SMARTLIFE™

- 4 E's of smartlife™
- Coaching & Accountability
- Revisit Self Discovery Exercises
- Update Wealth Plan

#### BEHAVIORAL INVESTMENT MANAGEMENT

#### **Passive Solutions:**

Asset allocation is an investment approach that aims to balance risk by dividing assets among major categories such as cash, bonds, and stocks. The risk-return trade-off lies at the core of this approach.



#### **Active Solutions:**

Our actively managed strategies seek long-term growth of capital. These are designed to remain fully invested throughout the economic cycle and weather market volatility, with the goal of generating alpha through stock selection.



OPP

CORE

Select Q Opportunity



Core Equity

Dynamic Co ETF Eq

#### **Tactical Solutions:**

Our smarttactical™ Strategies enable your overall portfolio to be more adaptive to changing market environments. These strategies have the ability to invest in any exchange traded asset class and are not restricted by market cap, sector, or geographic location. They may also hold a substantial fixed income or cash position based upon our macrocast™ or microcast™ indicators.



T Technical Analysis
A Aggregate Economy
L Liquidity
S Sentiment

# **micro**cast™

Technical Analysis Underlying Market Breadth Momentum

Sentiment

# Hybrid Solutions: Helix Series

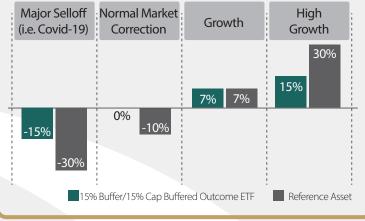
The **Helix Series** seeks to capture the risk reduction benefits of tactical management in a tax-efficient manner. The solution delivers the active adventures of tactical exposure, paired with the diversification benefits of asset allocation, all within the tax-efficient structures of an ETF.



# **Hybrid Solutions: Buffered Outcome Strategies**

These provide a solution to investors that find experiencing losses to be more difficult than missing out on potential gains. They are designed to enable investors to participate in the growth potential of equity markets up to a stated cap, with a specific downside buffer. Buffered ETFs are constructed with an actively managed basket of FLEX Options that allow for customized strike prices, underlying reference assets, and expiration dates.





# **Bringing Corbett Road Strategies Together:**



Designed to maintain their allocation regardless of market conditions.



in fully invested, ill change the llying investment



#### **Tactical** Strategies

Have the ability to shift the allocation more favorably to stocks, fixed income, or cash at any time depending upon



# cr**fusion**™

Allows a client to invest in a customized and targeted solution that considers both the positive and negative fluctuations that occur throughout a market cycle.

# **MANAGEMENT FEES**

Minimum for a relationship with Corbett Road is \$250,000, though strategy minimums vary between \$50,000 and \$100,000 depending upon the strategy selected.

<u> </u>	\$0 - 500k	\$500k - \$1mm	\$1.0mm - \$1.5mm	\$1.5mm - \$2.0mm	\$2mm +
CR Mgmt Fees	0.90%	0.80%	0.70%	0.60%	0.50%

Management fees shown represent the annual advisory fee for each strategy. The fee is charged monthly in arrears and based on the average daily balance of the prior month. As the market value of the portfolio reaches a higher breakpoint, as shown in the table above, the assets are charged the corresponding fee.